

RETAILING IN CANADA

The Canadian Business Research Bureau has estimated that during the year 1929 there will be 100 new chain stores established in Canada; that 700 were established in 1928, and that the number which were to operate on January 1, 1929, was 3700. According to this report, there were on that date 1025 stores included in the grocery chains, 107 selling drugs, 531 meat stores, 223 eating places (54-100, 517 over 100), 142 ready-to-wear, 140 shoes, 100 hardware and tools, 100 book stores, 100 stores, and 15-20 other lines in each of which there were chains of from 10 to 50 units. This report did not include machine service stations, of which there are hundreds under chain management. The chain type of management has proved through many trials and there are now chain stores selling fur, radio, musical instruments, hardware, home, lawn, golf, tennis, and furniture. At the beginning of 1928 there were 77 department stores in Canada under chain management.

Independent stores in Canada, particularly groceries, have met the invasion of the chain stores by the formation of associations of retail dealers. Among the more important of these is the group known as Victoria Independent Stores. This is an association of 500 independent grocers in Montreal and its vicinity. It is most likely the first association in any line alone almost identical with those used by the chain stores. It is organized in buying and selling, they maintain a uniform management policy, and a uniform store front is used by all the members. There are four other associations in the Province of Quebec with 100 members. There are also associations in Ontario with more than 1000 members; a single association in the Prairie Provinces with 300 members; and another in the Atlantic Provinces and in other parts of Canada. The formation of retail associations, then, constitutes a movement comparable in importance with that of the chain stores.

Chain Method

Whether the chain consists of a number of stores under a single management, or of an association of independent stores, reduction in cost of operation, more orderly buying and larger profits on a narrower margin of mark-up have been attained. The chain method of operation has initiated careful study of the quality and quantity of goods desired in types of merchandise. With the assurance that consumers' needs are being met, the chain stores are able to purchase at reduced prices because of the large volume of goods. The chain stores are able to buy in large quantities and to sell in large quantities. The chain stores are able to buy in large quantities and to sell in large quantities. The chain stores are able to buy in large quantities and to sell in large quantities.

There are isolated examples of a mix of chain and independent stores in the savings and warrents. In these stores, the chain stores are able to buy in large quantities and to sell in large quantities. The chain stores are able to buy in large quantities and to sell in large quantities. The chain stores are able to buy in large quantities and to sell in large quantities. The chain stores are able to buy in large quantities and to sell in large quantities. The chain stores are able to buy in large quantities and to sell in large quantities.

Let us hope that the result of allowing these few dealerships to continue to operate will be to bring about a more uniform standard of service in the grocery chains. The result of allowing these few dealerships to continue to operate will be to bring about a more uniform standard of service in the grocery chains. The result of allowing these few dealerships to continue to operate will be to bring about a more uniform standard of service in the grocery chains.

LIFE'S TOOLS

When a carpenter goes out to build a house, he takes with him a set of tools. These tools are in perfect condition. A carpenter who has a set of tools in perfect condition will be able to build a house. A carpenter who has a set of tools in perfect condition will be able to build a house. A carpenter who has a set of tools in perfect condition will be able to build a house.

Soft work tools wear until you find something resembling a hammer. The hammer is not a soft work tool. The hammer is not a soft work tool. The hammer is not a soft work tool. The hammer is not a soft work tool. The hammer is not a soft work tool.

THE FORD CAR STEEL BODY



Combines Strength with Beauty

THE high grade steel used in building Ford car bodies gives maximum driving protection. Best design has been combined with rugged strength in these all-steel bodies. The wood parts shown in the diagram are used only for attaching the interior trim and roof material.

This body—that of the Tudor Sedan in this instance—mounted on a Model "A" chassis, were turned over and resting on the roof, it would support the chassis, engine and all without even bending the narrow window pillars. Such is the strength and high safety factors of Ford engineering.

Vision obstruction is reduced to a minimum by the use of narrow steel pillars. Lower rear panels, including the wheel housing, are made in one piece. This unusual feature on body construction gives additional strength.

Electrical welding adds greater rigidity and reduces the possibility of squeak and rattle. Panels and frame sections are welded or riveted. In assembly of large units where bolts are necessary, strips of anti-squeak material are used between the parts. This material is also used. Soft roof construction, of heavy padding over galvanized mesh wire, provides an additional element of quietness.

Arrange for your demonstration ride with the nearest Ford dealer

H. I. GIBSON, DELIA, Alta., Phone 28

Building a Motor Road Through the Rockies

Overcome by National Park Engineers Constructing Keyhole

Traveling over the Kootenai Trail from Field to Yoho national park, in British Columbia, one may not realize the difficulties encountered by the engineers of the National Parks of Canada. The National Parks of Canada are a series of national parks in British Columbia. The National Parks of Canada are a series of national parks in British Columbia. The National Parks of Canada are a series of national parks in British Columbia.

U. of A. Publishers Booklet on Benders

A book has been published by the University of Alberta, entitled "Benders and Benders." The book is a booklet on Benders. The book is a booklet on Benders. The book is a booklet on Benders. The book is a booklet on Benders. The book is a booklet on Benders.

UNBREAKABLE BOXES FOR OUR PRODUCTS

Forest Products Laboratory, Dept. of the Interior, Logging Design Proof

A practical and popular object lesson in the value of scientific research on the part of the Department of the Interior, the Forest Products Laboratory of the United States Department of the Interior, has been established in the Forest Products Laboratory of the United States Department of the Interior.

Variations of Steel Tape

A 300-foot flat band steel tape is very much in length in the range of temperature met with in Canada. The tape is a 300-foot flat band steel tape. The tape is a 300-foot flat band steel tape. The tape is a 300-foot flat band steel tape. The tape is a 300-foot flat band steel tape.

FORD WOULD QUIT IF SALOONS CAME BACK

"If horse every comes back to the United States, I am through with manufacturing."

This offer of Henry Ford is contained in an article appearing in the September number of *Pictorial Review*. "I would not be bothered," Mr. Ford continues, "with the problem of handling more than 200,000 cars a year. I am trying to get away from this business. I am trying to get away from this business. I am trying to get away from this business."

Used Combines

Do you want to buy a used combine? We have several of various makes to sell. Also a few second-hand separators. R. C. Coad & A. C. Pullar, CENTRAL GARAGE, Phones 16 and 48.

Historic Sites Board Have Marked For Perpetuation Another Group of Historic Places

The Historic Sites and Monuments Board of Canada met at Ottawa recently and marked down for perpetuation another group of historic sites.

One hundred and twenty-five such sites were marked with a permanent monument since the board commenced its labors in 1919. Those marked down from the international border to the Arctic, from the Atlantic to the Pacific, there is a wood on either side of the site where the Remond Franklin first caught the fish. It was a community here, from small moonlight to claims, from rivers to tables.

Only last year a monument was unveiled to mark the landing of Jacques Cartier at St. Charles on September 6, 1535. At this place was held the first Christian service in the land of Canada.

At the recent meeting of the board 125 other sites were reviewed and several recommendations were made for immediate marking. Among these outstanding ones are:

Fort St. Charles, Cape Breton, where the first French settlement was made in 1602.

Fort St. Anne, Cape Breton; site of an early settlement, and Jean de la Roche, established by the French in 1602.

Fort St. Peter, N.B.; site of a fortified post and trading station built by the French in 1604.

Fort St. John, N.B.; site of a community the discovery of coal by Minnie, near the present town of French, near the present town of French, near the present town of French.

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Visiting Canada

Dr. Victoria Chung, graduate in medicine of the University of Toronto, who arrived from China to spend her holidays in Canada.

A single human hair will support a weight of almost three to five ounces. It is thus almost as strong as a steel wire of the same diameter.

Unlike steel, however, human hair is exceedingly elastic. It is also very susceptible to changes of salinity and temperature.

This combination of qualities has led to its employment in the mechanism for sounding flutes on the basis of sea. Some scores of human hairs are fastened by wire, like balloons, to a violin bow. These stretchy, foggy weights, so opening a valve which releases enough compressed air to work the string and repeat at regular intervals as long as the fog lasts.

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Hasten Plant Growth

Experiments Show Certain Potatoes Can Be Grown in Six Weeks

A set of botanical experiments designed to bring the dormant period of plants into the spring season, recently described by Dr. E. F. Denary, of the Boyce Thompson Institute for plant research, shows that potatoes can be grown in six weeks and that the tubers were made to mature in a few days. The experiments were conducted in a greenhouse, and the results were as follows:

First experiments described concerned sprouting the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

Second experiments described concerned the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

Third experiments described concerned the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

Fourth experiments described concerned the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

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Sixth experiments described concerned the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

Seventh experiments described concerned the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

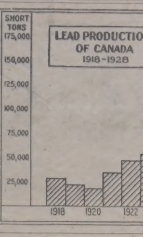
Eighth experiments described concerned the growth of the tubers. The tubers were placed in a solution of potassium nitrate and water, and the results were as follows:

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Crop Almost Certain On Summer Followed

This Cannot Be Said Of Spring Of Full Flooding

The year of extreme drought has illustrated clearly the fact that summer rainfall is almost certain to produce a crop, while spring flooding, and even full flooding, are not.

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The King Of Fruits

People Should Give More Attention To Canadian Apples

Enthusiasm gave this name to the apple, and there is need for more of these people in the Dominion.

In the order of things regarding the varieties line up as follows: Red Astrachan, Transparent, Chango, and the others.

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Four Research Projects Are Under Way With Object Of Improving Wool and Mutton

Movie Stars on C.P.R.

To improve both Canada's mutton and wool by establishing the research project in sheep, four research projects involving the Federal Department of Agriculture, the University of Alberta, and the University of Saskatchewan, are now being carried out at the National Research Council, at Ottawa, were authorized by the government.

In the belief that definite improvements can be made over the present Canadian range varieties and valuable research is being carried out at the National Research Council, at Ottawa, were authorized by the government.

General experimental conditions including, where feasible, such factors as temperature, humidity, rainfall, age of sheep and feeds available will be studied by the University of Alberta. The results of the research will be made available to the public.

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How To Order Patterns

Address—Winnipeg Newspaper Union, 111 McArthur Ave., Winnipeg.

Patterns No. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

Patterns No. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

Started Too Soon

The fact that the United States Encyclopedia gives only four lines to the pioneer town of Assiniboia, is a pity.

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Over 2,000 Employees of the Canadian Pacific Angus Sheep

and families took their Angus Sheep to the fair at St. Jerome, near Montreal, early in August.

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"They're Off"

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Exports Of Hay To England

Canada's exports of hay to England and Wales, this year, will again be heavy, owing to poor crops in the Old Country.

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